

# Cohasset Golf Club



Golf Shop Merchandiser



1894

## Position Concept:

The Golf Shop Merchandiser is responsible for providing a high level of service and top quality merchandise to both members and guests. As a key member of our golf operations, you will be responsible for creating an enticing retail environment that reflects the latest trends in golf fashion and accessories. If you have a proven track record in retail merchandising we encourage you to apply. A fundamental knowledge of the game of golf is preferred, but not required.



## Specific Responsibilities to Include But Not Limited to:

- Strong organizational, planning and prioritization skills
- Self-motivated with desire to promote and market
- Service & customer focused attitude
- Maintaining proper inventory levels
- Creating visually stimulating displays
- Develops and executes general and seasonal merchandise plans, visual presentation guidelines and pricing strategies
- Maintains an attractive and orderly appearance in and around the Golf Shop
- Maintains accurate records from purchase to sale: including special orders, packing slips, invoices
- Manages vendor performance to maximize profitability
- Analyzes sales and studies trends to determine additional needed sales promotions, markdowns and clearance sales
- Ensures that the Professional Staff are educated in products and merchandise carried in the Golf Shop
- Provide excellent customer services, professional advice and assistance to all patrons.
- Assist in the purchasing, receipt, display, inventory, control, promotion and sales of merchandise.
- Be informed on, and promote all club activities and services.
- Seek and attend continuing educational opportunities in a variety of industry topics.
- Maintain extensive contact with supervisors and club management to ensure teamwork and seamless integration of all operations throughout the club.
- Act as a role model for all employees by demonstrating the behavior and work ethic expected of all employees
- Experienced in Microsoft Word, Excel, Canva and other applications
- Conduct oneself in a professional manner and maintain a professional image while at Cohasset Golf Club and also when off the premises.



### **Additional Information:**

- **Seasonal Position** starting early March through mid December
- **Meals While on Duty**
- **Staff Clothing**
- **AGM Membership**
- **Holiday Bonus**