



ASSOCIATION OF GOLF MERCHANTISERS

## CERTIFIED RETAIL MANAGER PROGRAM

# 2026 CALENDAR

### RETAIL STRATEGIES 101: INTRODUCTION TO BUYING

Class Length: 90 minutes

**Tues, February 3, 2026**  
3:00 PST/6:00 EST

**Thurs, March 12, 2026**  
11:00 PST/2:00 EST

**Tues, April 21, 2026**  
3:00 PST/6:00 EST

**Tues, June 23, 2026**  
3:00 PST/6:00 EST

**Thurs, August 6, 2026**  
11:00 PST/2:00 EST

**Tues, August 25, 2026**  
3:00 PST/6:00 EST

**Thurs, October 1, 2026**  
11:00 PST/2:00 EST

### RETAIL STRATEGIES 201: RETAIL METRICS

Class Length: 90 minutes

**Tues, February 24, 2026**  
3:00 PST/6:00 EST

**Thurs, March 26, 2026**  
11:00 PST/2:00 EST

**Tues, May 5, 2026**  
3:00 PST/6:00 EST

**Tues, July 14, 2026**  
3:00 PST/6:00 EST

**Thurs, August 20, 2026**  
11:00 PST/2:00 EST

**Tues, September 15, 2026**  
3:00 PST/6:00 EST

**Thurs, October 15, 2026**  
11:00 PST/2:00 EST

### RETAIL STRATEGIES 301: DEVELOPING AN INVENTORY PLAN

Class Length: 90 minutes

**Tues, March 17, 2026**  
3:00 PST/6:00 EST

**Thurs, April 16, 2026**  
11:00 PST/2:00 EST

**Tues, May 19, 2026**  
3:00 PST/6:00 EST

**Tues, July 21, 2026**  
3:00 PST/6:00 EST

**Thurs, September 3, 2026**  
11:00 PST/2:00 EST

**Tues, October 20, 2026**  
3:00 PST/6:00 EST

**Thurs, October 29, 2026**  
11:00 PST/2:00 EST

### RETAIL STRATEGIES 401: OPEN-TO-BUY UTILIZATION

Class Length: 90 minutes

**Tues, April 7, 2026**  
3:00 PST/6:00 EST

**Thurs, May 14, 2026**  
11:00 PST/2:00 EST

**Tues, June 2, 2026**  
3:00 PST/6:00 EST

**Tues, August 11, 2026**  
3:00 PST/6:00 EST

**Thurs, September 24, 2026**  
11:00 PST/2:00 EST

**Thurs, November 19, 2026**  
11:00 PST/2:00 EST

**Tues, November 24, 2026**  
3:00 PST/6:00 EST

### PROMOTIONS SEMINAR

Class Length: 90 minutes

**Tues, March 31, 2026**  
3:00 PST/6:00 EST

**Thurs, November 5, 2026**  
11:00 PST/2:00 EST

Available On-Demand

### VISUAL MERCHANDISING SEMINAR

Class Length: 90 minutes

**Thurs, May 28, 2026**  
11:00 PST/2:00 EST

**Thurs, October 8, 2026**  
11:00 PST/2:00 EST

Available On-Demand

### RELATIONSHIP BUILDING SEMINAR

Class Length: 90 minutes

**Thurs, June 18, 2026**  
11:00 PST/2:00 EST

**Thurs, Sept. 10, 2026**  
11:00 PST/2:00 EST

Available On-Demand

### TECHNOLOGY TOOLS SEMINAR

Class Length: 90 minutes

**Thurs, April 23, 2026**  
11:00 PST/2:00 EST

**Tues, Oct. 27, 2026**  
3:00 PST/6:00 EST

Available On-Demand